

David S. Reinfeld

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RETAIL ENERGY SERVICES: 2002-2017

Mint Energy LLC 2010-

Co-founder, CEO of retail energy service provider serving commercial and industrial customers in New England and Mid-Atlantic states

Patriot Energy Group Inc. 2002-2010

- Co-founder and COO energy brokerage company, with operations in NEPOOL, PJM, NY-ISO and ERCOT RTO markets to broker retail electricity and natural gas products; licensed to conduct retail energy related businesses by state regulatory agencies in New England and Mid-Atlantic; Current corporate director with no direct oversight responsibilities

OTHER ENERGY/ UTILITY EXPERIENCE 1997-2001

- Enron Corp. positions included director, manager and associate, areas *Freight/Coal* Marketed financial and physical structured products for ship owners, charterers and fund managers, to manage freight rates for dry bulk carriers of coal, iron ore and pulp – *Director* (left 12/01 when ENE filed Ch.11) *Brazil Power and Gas* Negotiated power purchase and gas supply agreements in Brazil; *US Power and Gas*: Provided risk analysis for wholesale power transactions in PJM & NEPOOL, *Project Finance Latin America* Performed due diligence on a \$500 million integrated power & gas pipeline investment in Brazil and Bolivia including executing a 480 MW PPA with a regional utility; Completed a Bolivian concession for a 600 km gas pipeline
- *Broadband Services* Evaluated market opportunity for bandwidth intermediation and executed business plan establishing interconnects in 18 US cities; worked closely with optical engineers, supervising the deployment of \$160 M of equipment and fiber to metro areas; negotiated the purchase of a nation-wide local loop network; managed customer relationships and negotiated master agreements after detailed credit analysis; analyzed investment and partnering opportunities in SONET equipment providers and CLECs; worked on contract restructurings

EU AFFAIRS WORK EXPERIENCE 1992-1995

- *Motion Pictures industry group Brussels*
Regulatory and Government Affairs Helped establish and build political and regulatory support for US film distribution issues in the EU; Administered steering committee of executives; managed budget (1994-1995)
- *European Parliament Brussels*
Senior staff advisor to Member of European Parliament & Chair of US Delegation –Economic and Trade Policy; analyzed monetary and trade policy; prepared briefings, presentations and speeches (1992-1994)

EDUCATION

- **Fletcher School of Law and Diplomacy, Tufts University** –*Masters in Law and Diplomacy* (1995-1997)
 - *Certificate*: International Management and Consulting; Coursework: Finance, Investment Law Thesis: *Applications of Real Option Valuation in Technology Choices*
 - Harvard Business School: Coursework in finance and strategy
- **University of Rochester** –*Bachelors of Arts in Political Science and History* (Honors) (1988-1992)
 - Honors Undergraduate Thesis; Dean's List; Varsity Crew 1991 National Rowing Champions. Lwt. 8

SKILLS & QUALIFICATIONS

- Languages: Spanish, Portuguese, French;
- National Ski Patrol 2014-2017
- Qualifications: Outdoor Emergency Care, Wilderness First Responder